

Sales & Marketing-CM
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

Dated: 26.11.2020

To

The Chief General Managers
All Telecom Circles / Districts
BSNL

Sub: - Modification in existing MNP incentive scheme.

Ref:- This office letter no. BSNLCO-SMCM/23(11)/19/2020-SM-CM dated 26.08.2020

Kindly refer to letter mentioned under reference vide which MNP incentive scheme was issued from this office. The MNP incentive scheme was extended up-to 31.12.2020. In this regard competent authority has approved the following:-

1. To arrest the increased MNP PO/PI ratio and to motivate channel partners, associated conditions for payment of MNP commission for plan voucher below Rs. 180/- **(condition-a to condition- c of letter no. BSNLCO-SMCM/23(11)/19/2020-SM-CM) dated 26.08.2020** shall be waived off wef 01.12.2020 till 31.12.2020 and waiver shall be extended if MNP incentive scheme extended further.
2. The conditions may be re-imposed after 30.06.2021 or after improvement in PO/PI ratio whichever is earlier.

V.K. Shanno

DGM (Sales & Mktg.)-CM

Copy to: - PGM (Dev.), ITPC Hyderabad for info and necessary action please.